2018 First Half Newsletter

# CALIBRATION OF TEST AND MEASUREMENT EQUIPMENT

#### TECHNICAL MAINTENANCE, INC.

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#### TMI Welcomes New Branch Manager

"With a positive attitude and desire to lead by example, the TMI Rockford lab is in good hands. "

### TMI Welcomes new Branch Manager, Rockford, IL

Kim Cantrell, Huntsville, AL

TMI is pleased to announce the appointment of Brian Schickowski as Branch Manager of our TMI Rockford, IL facility. Brian brings with him a strong work ethic and respect driven leadership. After high school, Brian joined the Army as a 19D Cavalry Scout. His military experience took him all over the world including multiple overseas tours. After gaining valued work experience in multiple trades, Brian discovered his talent for metrology, specifically physical dimensional and low level AC/DC. In 2016, Brian accepted a position as lab technician at TMI. His ability to learn, desire for knowledge and self-improvement resulted in a promotion to Lab Supervisor.

In December of 2017, Brian was given the opportunity to transition to Branch Manager. With a positive attitude and desire to lead by example, the TMI Rockford lab is in good hands. Brian is quick to recognize everyone's knowledge and potential, striving to build upon the hidden talent in each of his team members. The Rockford lab is a young group of talent who enjoys teaming up outside of work as well.





Brian Schickowski, Branch Manager Rockford, IL

Brian states that he is extremely blessed to be a member of the TMI family. "I have never been a part of a company that values its employees and customers like TMI does. To see the growth of this particular lab from 2016 has been amazing. The support from other Branch Managers, technicians and the Floyd family has been truly spectacular!"

Brian is extremely proud of his beautiful family. He has 3 children: Cayden age 6, Sophia age 4, and Calvin age 2. He has a loving and supportive wife named Annalise. Brian credits his wife for her ability to successfully homeschool their 3 children while balancing academic programs, classroom time, and being Mom. The Schickowski family has recently purchased their dream home in the country and is slowly settling in.

TMI is honored to have Brian lead one of our fastest growing labs. His drive and dedication is a trait we value as a company. We are all excited to see the future successes of TMI Rockford and fully support Brian's direction in leadership.

#### TMI Capabilities

Gary Lindom, Tampa, FL

TMI is constantly striving to expand our capabilities and improve our processes so that our customers can rely on TMI to provide the most comprehensive, cost-effective solutions for their test and measurement equipment support from acquisition to disposal. The following services are offered by TMI:

- Depot level calibration service with FREE pickup and delivery for customers near one of our labs
- 2. Scheduled on-site calibration services on a weekly, monthly, quarterly or annual basis.
- 3. Our OTS (Onsite Technical Support) service is the most comprehensive. With this service we can place a calibration lab in your facility and staff it with the required number of technicians for full time support.
- 4. FREE repair estimates.
- 5. On-line Asset Tracking/Calibration Recall system.
- 6. We also sell new hand tools and instrumentation.
- 7. CMM Measurements for unique parts and first article inspections (Recently Added).
- 8. TMI can create a customized service solution using some or all of these services to provide a comprehensive calibration program for your company.

For additional information concerning any of these services, contact your local Account Manager.

### Recently Added Capabilities

Brian Shimp, Rockford, IL

Since 1991, TMI has earned and maintained the reputation of being a top level Calibration Provider in North America. With an extensive network of eight standalone calibration laboratories and 25 On-site Technical Service Locations, every employee at TMI is dedicated to supporting our customers, growing our business and expanding our capabilities.

We are proud to stand behind our commitment to grow organically by adding standards, calibration technicians and support personnel as needed. Here are some highlights of standards and capabilities we have recently added throughout our network of laboratories:



Rockford, IL: Mitutoyo CMM, 2nd LMU (Pratt & Whitney), Model B (Pratt & Whitney)

Ft. Lauderdale, FL: Accelerometer Calibrator

Norcross, GA: Thunder Scientific 2500, Humidity Generator

Huntsville, AL: 11-50LB mass calibration

TMI will continue to add capabilities and locations based on our customers' requirements and industry opportunities throughout the country.

Recently Added
Capabilities

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#### Open House Announcement

Jill Hammond, Hilliard, OH

TMI's tradition is to host open houses from time to time to give our customers an occasion to visit our labs, meet the people who provide their calibration service, ask questions and see what new capabilities have been added.

On May 4, 2018 from 10:00 AM to 2:00 PM, TMI will hold an open house to proudly celebrate the 10 year anniversary of our Hilliard lab. We want to take this opportunity to say thank you for your business and are excited to show our customers not only how much we have grown over the past 10 years but how we operate on a daily basis. Hilliard has increased staffing and added more capabilities in order to enhance our services to our customers. Some of these enhancements include a new Modal Shop 9100D Accelerometer Calibrator and a Wind Tunnel for anemometer calibrations. We also added Class 1 weights for higher precision balances, Metcal

capability for automated calibrations, and the system to calibrate National Instruments Cards.

A light luncheon and dessert will be served. Please come out and meet the staff along with some of TMI's upper management, including our CEO from Florida, Wendy Floyd. You might also get lucky and win the drawing for a free giveaway.

In September 2018, our labs in South Florida and Connecticut are also scheduled to hold an open house. Announcements will be sent to save the date and time on your calendar. We want to extend the welcome to all associates who interact with TMI to stop by and say hello. If you are unable to attend we want to remind you of TMI's open door policy. We encourage and welcome you to inspect our labs, take a tour and just see how our technicians perform the calibrations on your equipment. We look forward to seeing you!

Open House Announcement

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Jill Cottrill, Admin and Jill Hammond, Account Manager Hilliard, Ohio

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#### Open Invitation to Visit TMI

Mike Floyd, President

TMI has an open door policy at all of our labs for our customers. You're welcome to stop by any of our facilities at any time without an appointment. Just walk in the front door and we'll gladly take you on a tour of our facilities. We're very pleased to show you all of the procedural steps and explain why they're done as your equipment goes through the calibration process. You can watch our technicians perform a calibration if you want. We'll be more than happy to answer any questions or discuss any additional services that you might need.

#### Trade Shows and Events for 2018

Brad Coley, Norcross, GA

Trade Shows and Events for 2018

"It is always great to meet some of our existing customers at these events so please stop by to see us if any of these events are in your area."

Technical Maintenance, Inc. will be exhibiting at a variety of Tradeshows in 2018. Tradeshows are a great way for TMI to meet existing customers and to introduce ourselves to new potential business partners in a short period of time. It is always great to meet some of our existing customers at these events so please stop by to see us if any of these events are in your area.

March 8, 2018 International Wireless Communications Expo (IWCA) - Orlando, FL.

March 12 -13, 2018 ASQ Aviation, Space & Defense Division - 25th Anniversary "Sustaining a Quality Foundation in Challenging Times" - Cocoa Beach, FL.

March 20-21, 2018 Dixie Crow Symposium – Warner Robins, GA.

April 10, 2018 MRO Aviation Tradeshow - Orlando, FL.

May 1, 2108 Georgia Automotive Manufacturers Association - Callaway Gardens, GA.

May 17-18, 2018 FEBB conference - Florida Environmental Balancing Bureau - Annual Conference - Mission Inn Resort, Howey-in-the-Hills, Florida. May 21, 2018 IEEE Atlanta Meeting, Atlanta, GA.

September 22-23, 2018 MEBB Recertification Seminar & Annual Meeting – Wilmington, NC.

October 3-5, 2018 Southern Automotive Conference, Cobb Galleria - Atlanta, GA.

October 17-18, 2018 AMTS, Dayton, OH.

October 2018 (date still TBD) - NASA Kennedy Space Center Business Opportunity Expo - Port Canaveral Cruise Terminal.





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# **New Equipment Sales**

TMI is a top tier distributor for many instrumentation brands including Additel. This Spring TMI is featuring a Sale on the Additel Dry Well Temperature Calibrators. There are three models in the Additel 875 series of products. TMI is offering a 15% discount from list pricing for orders placed before June 29<sup>th</sup>. Contact Brian Floyd for more detailed information and pricing.



TMI is proud to be a Top Tier Distributor for Mountz products. Mountz is an industry leader in torque products. From now until June 29<sup>th</sup> TMI is offering a 10% discount on all Mountz products

## TorqueLab® LTT-Series Torque Tester

The LTT-Series is an advanced torque testing and documentation solution. Using a quality torque tester makes a safer world through accuracy and precision. Controlling torque is essential for companies to ensure their product's quality, safety and reliability isn't compromised.

Brian Floyd, New Equipment Sales Manager neworders@tmicalibration.com 813-978-3054