

WWW.TMICALIBRATION.COM

Inside this issue:

۷	e w	Col	ora	d o	Lab

2

New Branch Manager, Ft. Lauderdale

TMI Capabilities 3

New Website 4

2018 Trade Shows 5

Our CMM Capabili- 6 ties

Quality Update 7

IndySoft Database 8

Career Opportuni- 9 ties

Customer Audits 10

New Equipment 11 Promo

New Colorado Lab

"The addition of this new lab to our current network of labs illustrates TMI's commitment to grow with our customers where they need us. "

New Colorado Laboratory

Gary Lindom

TMI is proud to announce the opening of our new lab in Colorado Springs, Colorado. The lab is targeted to be open in December of this year. This will be the 9th Full-Service Calibration Lab in the TMI network. The staff is in place and the standards have been acquired. This new lab is being opened in response to requests from our current customers and coincides with TMI's plan to move west with our national coverage. Many of our national customers have locations in Colorado and they have a need for a quality full-service calibration company in their area. Glenn Curtis will be assuming the Branch Manager position. Glenn has been the Branch Manager for our Ft. Lauderdale, Florida lab and has worked for TMI for almost 20 years. Glenn is ready to make this Colorado Springs lab one of the best in our network. The addition of this new lab to our current network of labs illustrates TMI's commitment to grow with our customers where they need us. This lab will be located at: 1355 Garden of the Gods Road Suite 100 Colorado Springs, CO. 80907





New Branch Manager in Ft. Lauderdale

Nikki Slone

TMI's Fort Lauderdale lab had an Open House on September 28, 2018. We were excited to see so many of our customers and potential new customers visit our lab, see our standards, meet the technicians and our CEO, Wendy Floyd. If you were not able to come out, please feel free to visit our lab anytime that is convenient for you.

TMI is growing and expanding – the previous article outlined TMI's expansion to Colorado Springs, Colorado, and appointment of its new Branch Manager, Glenn Curtis. We wish Glenn success on his new endeavor! Our Fort Lauderdale lab is pleased to announce Jon Parmenter's promotion as our new Branch Manager. Jon has been with TMI since January 2015 and immediately became proficient on our Ruska System which is our standard that is used to calibrate high accuracy pressure gages, pressure calibrators and air data test sets which several of our customers use to calibrate their aircraft instruments. Within a few months Jon became our Senior Onsite Technician which provided him the opportunity to become familiar with many of our customers and their needs.

Prior to Jon's employment with TMI he served in the United States Navy from December 2002 through September 2012 as an Electronics Technician. His first tour was on the USS Kearsarge LHD-3 and his responsibilities included overseeing the ship's network, computers and repaired servers. During this time he was deployed six times. In 2008 Jon attended calibration school at Keesler Air Force Base in Biloxi, Mississippi, and was then stationed at Camp Pendleton where he was responsible for over 500 pieces of gear and worked on the hover craft communications system. Jon's military service, leadership and technical skills, professionalism and knowledge of our customer's needs will make for a smooth and seamless transition as our new Branch Manager. Jon will assume his new responsibility in early December. We will send an email to all our customers when he officially takes the helm!

Jon has been married to his supportive wife, Karina, since November 1, 2015 and they have two beautiful daughters, Isabella Rose who will be 4 in December and Anabella Mia who will be 2 in April. Jon and his family visited his wife's native country of Peru this summer and showed his adventurous side by climbing Machu Picchu!



"Prior to Jon's employment with TMI he served in the United States Navy from December 2002 through September 2012 as an Electronics Technician."



Page 3

WWW.TMICALIBRATION.COM

TMI Capabilities

Gary Lindom

TMI is constantly striving to expand our capabilities and improve our processes so that our customers can rely on TMI to provide the most comprehensive, cost-effective solutions for their test and measurement equipment support from acquisition to disposal. The following services are offered by TMI:

TMI Capabilities

"TMI can create a customized service solution using some or all of these services to provide a comprehensive calibration program for your company."

- Depot level calibration service with FREE pickup and delivery to our local lab (select areas)
- Scheduled on-site calibration services on a weekly, monthly, quarterly or annual basis
- Our OTS (Onsite Technical Support) service is the most comprehensive. With this service we
 can place a calibration lab in your facility and staff it with the required number of technicians
 for full time support
- FREE repair estimates
- On-line Asset Tracking/Calibration Recall system
- We also sell new hand tools and instrumentation
- CMM Measurements for unique parts and third party inspections (Recently Added)
- Clean Room, Fume Hood, Safety Cabinet and Laminar Flow Hood certifications

TMI can create a customized service solution using some or all of these services to provide a comprehensive calibration program for your company. If you have any requirements for calibration services that TMI cannot meet please inform your Local Account Manager and we will evaluate all possible solutions. TMI is always looking to provide the best and most comprehensive service to all our customers.

For additional information concerning any of these services contact your local Account Manager.



TMI Launches Our New Website

Brian Shimp

As Technical Maintenance continues to grow, we realized the value of updating our website to make it easier to work with us and navigate our capabilities. We feel that adding more information would make it easier for our customers to find what they need as TMI continues to add more services, add new locations and increase our capabilities. It is now easier than ever to navigate our completely redesigned website.

In addition to being able to access your electronic records through our customer portal you can now easily find our list of capabilities, all of our certifications, our locations and contacts, learn more about our leadership team or simply contact us with one easy click for a quick quote request. Our new website is also a great way to stay up to date with our newsletters and learn about any upcoming trade shows we will be exhibiting in throughout the country.

We invite you to visit us at www.tmicalibration.com and explore all the information and download any documents you may need, at any time.

WWW.TMICALIBRATION.COM

Page 4

2018 Trade Shows and Events Were a Huge Success

Debi Lenczyk

Tradeshows are a wonderful way to showcase the different services TMI has to offer to our customers, potential customers and various industries around the country. Throughout this year, we have successfully participated in numerous events like regional NCLSI meetings, ASQ functions, local Chamber of Commerce meetings, Women in Defense luncheons and the Tradeshows listed below.

March 8, 2018 International Wireless Communications Expo (IWCA) - Orlando, FL.

March 12 -13, 2018 ASQ Aviation, Space & Defense Division – 25th Anniversary "Sustaining a Quality Foundation in Challenging Times" - Cocoa Beach, FL.

March 20-21, 2018 Dixie Crow Symposium - Warner Robins, GA.

April 10, 2018 MRO Aviation Tradeshow - Orlando, FL.

May 1, 2108 Georgia Automotive Manufacturers Association - Callaway Gardens, GA.

May 17-18, 2018 FEBB conference – Florida Environmental Balancing Bureau - Annual Conference - Mission Inn Resort, Howey-in-the-Hills, Florida.

May 21, 2018 IEEE Atlanta Meeting, Atlanta, GA.

October 3-5, 2018 Southern Automotive Conference, Cobb Galleria - Atlanta, GA.

October 23, 2018 - NASA Kennedy Space Center Business Opportunity Expo - Port Canaveral, FL. Cruise Terminal # 6.

October 24-25, 2018 Greater Ohio Design-2-Part Show, Akron, OH.

October 23 - 25, 2018 - The Assembly Show - Rosemont, II.

October 24 -25, 2018 FSEA - Florida Society of Environmental Analysts - Jupiter, FL.

We are always interested in adding more shows to our upcoming 2019 schedule and eager to share all the wonderful services TMI Calibration provides. Thank you to all our customers who stopped by our booths to say hello and we welcome all the new customers who joined TMI as a result of these meetings and tradeshows. Your success is our success!!



Nikki Slone and Debi Lenczyk

Brian Shimp and Brian Floyd

WWW.TMICALIBRATION.COM

Page 5

Our CMM Capabilities

Brian Shimp



Nick Morris, CMM Operator

In addition to Calibration of Test and Measurement Equipment and New Equipment Sales, we now offer Third Party Inspections with our newly added Mitutoyo CMM. Our CMM is located at our Rockford, IL laboratory. To operate and program the CMM, TMI went through and extensive recruiting and interviewing process and hired long time CMM operator, Nick Morris. Nick has over 20 years operating CMM's and has proven to be a valuable asset in the few months he has been with TMI. Nick is originally from the Rockford area and has been married to his wife Sheri for 16 years. In his free time Nick enjoys to spend time outdoors surrounded by woods and water. For any questions or quotes for your third party inspections please contact your local account manager.

Quality Update

Scott Chamberlain

The TMI quality department has been very busy this year. We have conducted internal audits at each of our accredited calibration laboratories on the following schedule.

TMI Melbourne in January

TMI Ft. Lauderdale in February

TMI Norcross in March

TMI Madison and TMI Rockford in May

TMI Hartford in September

TMI Hilliard in October

TMI Temple Terrace in November

Our annual management review of our quality system was conducted in April this year

Our quality system was assessed and accredited to the new ISO17025:2017 international standard for the competence of calibration laboratories.

Accreditation site visits were performed by ANAB in July at the following laboratories; TMI Hilliard, TMI Norcross, TMI Ft. Lauderdale, TMI Melbourne, and TMI Temple Terrace. The TMI quality department also added ISO17025:2017 accreditation to an On-site Technical Service (OTS) site at Toyo Tire located in White, GA in July.

WWW.TMICALIBRATION.COM

Page 6

IndySoft Calibration Recall and Asset Management Database

Brad Coley

Here at TMI, our IndySoft Calibration Recall & Asset Management database is included with the services we provide. We are able to set you up with a unique username and password that will be emailed to you along with a tutorial to assist you with getting started. You will be able to login through our website portal at www.tmicalibration.com. After you are logged in, you will then be able to view and/or print any information about your test equipment inventory. If you have misplaced a certificate or if you are in an audit, you can look up the calibration data and history of any and all items in your inventory. This system is very user friendly and just as important AUDIT FRIENDLY.

You can set up a monthly Due for Calibration Report for all items that are due for the period that you select, normally monthly. This can be a huge bonus in itself because no items are left off each cycle and it can also save you from getting behind for an upcoming audit. You may also search the database for all items that are Overdue for Calibration so that before an audit you can have these items brought up to date. All out of tolerance reports are available as well as the data sheets for As Found/As Left and Full Data calibrations. Each year these reports can be revisited to make sure each item is following your quality requirements.

At any time you can login and access the status of your unit in real time. All notes and information will be available as well.

If the username/password is lost you can reach out to your account manager and they will be available to reset it for you. If you have any questions regarding the database, please feel free to reach out to your account manager and they will be happy to stop by for a demo or walk you through the many features.

Some of the standard reports that are available to you are:

- Out of Tolerance Reports Lists all equipment that were out of tolerance for the year or by category, type or department
- Complete Asset List A list of all your assets
- Calibration Due Reports This due for cal list is typically run by the month or by the week.
- Equipment Type Lists This list can be sorted by model number or by descriptions
- Equipment by Department Lists This list allows you to view each department's equipment list and/or status of that equipment
- Active vs Inactive Equipment Lists Some equipment can be marked as Inactive which then will not require calibration until it is activated. This list usually serves as a spares list.
- Repairs Activities This is where you are looking for particular details about a single instrument or type of instrument
- The list goes on and on

If you feel the database is something that would benefit you and your company, please let your account manager know and they will be happy to set it up or you.



WWW.TMICALIBRATION.COM

Page 8

Career Opportunities at TMI

Gary Lindom

As TMI continues to experience tremendous growth throughout our company we are adding new labs to our network and placing new OTS Operations in customer facilities. With this growth TMI is looking for additional employees in many locations. There are openings for calibration technicians at several locations, PMEL technicians are a plus. Advancement opportunities are also available at many of our locations. We need qualified Branch Managers, Lab Supervisors, and Lead Technicians. There are also openings for administrative people and delivery drivers at some locations.

TMI offers a very competitive benefits package which includes industry leading medical, dental and insurance packages which includes a 401K matching program. Salaries are very competitive based on experience and there are many opportunities for fast track advancement within the company.

Please forward your resume to the <u>Lab Manager</u> or by fax at 770.409.8349. You may also visit our website <u>www.tmicalibration.com</u> and reply through the career tab.



Why We Welcome Customer Audits

III Hammond

TMI has an "open door" policy and encourages our customers to stop by to visit our labs. This gives them the opportunity to see the lab's full capabilities, meet the staff, and view our quality system. Many customers don't realize the broad range of capabilities that TMI can provide.

Taking a tour of the lab not only allows them to see specific areas where their equipment is being calibrated but also might prompt questions from the customer about equipment that they have been sending to the OEM's or to various calibration companies. Most will say "Oh, I didn't know you could do ______". TMI can truly be a One Stop Shop for your calibration requirements.

Many of TMI's customers have quality systems that require them to audit and qualify their suppliers. TMI encourages these audits so they can see the quality of our operations which truly differentiates TMI from other calibration companies. We welcome our customers to review our Quality Manual and our procedures so that they can see how thorough we are with their test equipment calibrations.

In summary, TMI is proud of our operations and outstanding quality programs. We encourage our customers to see how we truly care about their test equipment and the extraordinary services we provide to each and every one.

Page 7

WWW.TMICALIBRATION.COM

SPECIAL SALE ON THE NIDEC-SHIMPO AMERICA TTC DIGITAL TORQUE TOOL TESTER AND THE FG-3000R SERIES DIGITAL FORCE GAGES. NOW THROUGH JANUARY 2019.....15% OFF.

NIDEC-SHIMPO AMERICA announces several new additions to its full line of products



TTC DIGITAL TORQUE TOOL TESTER

The TTC Digital Torque Tool Tester is a simple operation test instrument for quickly checking torque tool performance up to 590 ft-lb (800 N-m).

The TTC Series provides exceptional accuracy for measuring torque on various products including torque wrenches, manual screwdrivers, electric screwdrivers, pneumatic screwdrivers and other torque-controlled power tools.

The TTC's provide long operation life and power flexibility with the ability to work from the internal rechargeable battery or included AC adapter.

The multi-language FG-3000's provides menu programming for intuitive set-up of the instrument to your desired requirements. Three modes of operation are selectable: Track mode displays live readings, Peak mode records the maximum reading sensed during the test, and Pre-set mode which activates user defined high and low limit set points. The programmable limits provide a quick visual and audible indication if a test passes or fails. In addition, a comparator output enables integration of the instrument into your quality system for repetitive testing such as on production lines.

Brian Floyd, New Equipment Sales Manager neworders@tmicalibration.com 813-978-3054

